

EXECUTIVE LEADERSHIP COACHING

PROGRAMME OVERVIEW





HELPING EXECUTIVES ACCELERATE
THEIR PROFESSIONAL DEVELOPMENT
AND CAREER GOALS.

EXECUTIVE COACHING

Searchlight Executive coaching provides powerful tools to enhance your career development and business effectiveness.

Searchlight Leadership coaches help individuals accelerate their potential. Our programs are designed to maximize your business performance, and to align your personal goals and objectives. Our coaches are experienced and fully accredited and have a proven track-record in helping individuals achieve greater success in their lives.





ENHANCING YOUR ABILITY TO LEAD, COMMUNICATE & PROBLEM SOLVE

Our Executive coaching programs support positive change and goal attainment by helping you better understand your values, communications and leadership style, cultivating your capacity for working through complexity. We work with you to address opportunities and challenges such as relationship skills, change management, conflict, delegation and strategic thinking.

WHY WORK WITH AN EXECUTIVE COACH?

There are many benefits created from personalized coaching. Often, individuals are seeking to enhance their ability to navigate and perform in complex and demanding business environments. For others, it's about creating a clear plan to advance new perspectives. We sharpen your decision-making process and ability, and significantly elevate your communication abilities.

WORKING WITH AN EXECUTIVE COACH WILL ALSO PROVIDE THE FOLLOWING BENEFITS:

- *Managing work life balance and stress;*
- *Eliminating habits that do not serve you;*
- *See new perspectives and a bigger picture;*
- *Learn to Trust yourself and your team and foster trust among others;*
 - *Become more creative;*
 - *Be more strategic, purposeful & visionary;*
 - *Develop greater interpersonal intelligence.*

COACHING PROGRAM OVERVIEW



HIGH-PERFORMANCE COACHING

Our Executive Coaching process provides clients with a weekly series of one-hour, one on one, sessions usually structured over a several month period. These confidential sessions are normally scheduled using video conference technology. Based upon a foundation of trust and rapport, the Coach and participant work closely together to identify priority areas of work such as work-life balance issues, career goals, personality strengths and weaknesses, behavioral insights, etc.

THE STRUCTURE OF OUR PROGRAM TYPICALLY INCLUDES:

- A kickoff session to understand and assess; set agreements, clarify key coaching themes and desired outcomes; and build a plan.
- Text I email / phone support as needed between sessions.
- A personality self-assessment.
- A Leadership assessment using the Leadership Circle Profile or similar program.

AS CERTIFIED COACHES, OUR OBJECTIVE IS TO HELP YOU:

- Recognize your personal leadership styles and strengths, and develop the capacity to be effective in a wide range of circumstances and environments
- Identify and break through self-perceived limits, thereby moving into an arena of extraordinary performance
- Perceive and build on the strengths inherent in others to create powerful alliances and achieve mutual goals

OUR EXECUTIVE COACHES HELP YOU FOCUS ON BUSINESS PRIORITIES WHILE ADVANCING YOUR PROFESSIONAL DEVELOPMENT & CAREER GOALS.



SEARCHLIGHT COACHING ASSOCIATES



ROBIN ATHEY- *Searchlight Executive Coach*

Robin guides leaders to get clear about their purpose and values, navigate change, build strong relationships with diverse stakeholders, manage stress and emotions, and shift deep beliefs and patterns. She deeply listens, guiding people to tap their own inner wisdom. Clients develop greater inner strength, resilience and confidence. They make better decisions as they align with what matters – and become better leaders, of themselves and others, as they navigate change in complex environments. Robin brings 30+ years of global experience. Clients include ABB, Microsoft, Eli Lilly, Fujitsu, HP and Banco Santander. For 9 years, Robin led Deloitte’s thought leadership on the human aspects of organizational performance; was VP global production at Cole-Haan/Nike; and a strategy & operations consultant with Kurt Salmon. She holds an M.A. in International Economic Policy from Columbia University and has practiced meditation and yoga for 23 years.



SOPHIE CASTELL- *Searchlight Executive Coach*

Sophie is a certified Executive Coach, working with individuals to empower their full potential. She enables her clients to achieve both business and personal goals and has successfully helped many people progress in their professional lives. Sophie is passionate about helping courageous people gain self-awareness, confidence and clarity to lead a meaningful career or business that truly changes the world. Prior to her work in Executive Coaching, Sophie spent 12 years in Unilever in senior marketing positions and has extensive experience in leading teams, developing talent and designing and implementing business and marketing strategies. Sophie’s experience includes coaching engagements with Danone, Novartis and Amex among others.



JESSICA JOINES- *Searchlight Executive Coach*

Jessica Joines is a bestselling author, speaker and coach who empowers leaders to be fearless in all they do; through leading with authenticity and purpose. After working with Jessica, every area of her clients' lives change, because fear is no longer their controller, as they learn to step into greater alignment with their true self. In 2018, Jessica launched the highly successful, Women’s Purpose Retreat, a personal transformation experience, targeted to C-Level female executives. Jessica spent 20+ years in the corporate environment and is the recipient of a Stevie Award for her contributions to the field of marketing and holds an M.S. in Communications from Cornell University. Jessica works with executives from leading companies in Technology, Marketing & related sectors.

BENEFITS OF EXECUTIVE COACHING

1

DEVELOPS EXECUTIVES WHO FEEL MORE CONFIDENT AND COMPETENT IN MAKING DECISIONS.

2

IMPROVES STAFF RETENTION AND PRODUCTIVITY, AND SUBSTANTIALLY IMPROVES OVERALL CORPORATE CULTURE.

3

OPTIMIZES INDIVIDUAL AND TEAM PERFORMANCE DRIVING BOTH INNOVATION AND BOTTOM-LINE PROFITABILITY.

4

SUPPORTS CHANGE AND GOAL MANAGEMENT BY HELPING LEADERS SEE OPPORTUNITIES AND CHALLENGES IN NEW WAYS.

5

BUILDS THE CAPABILITIES OF LEADERS TO THINK STRATEGICALLY.



FOR MORE INFORMATION ON SEARCHLIGHT EXECUTIVE COACHING PROGRAMS PLEASE CONTACT DANIEL WEINZWEIG OR MARK RUBINSTEIN :



DANIEL WEINZWEIG
FOUNDER & CO-MANAGING PARTNER
DANIEL@SEARCHLIGHTPARTNERSGROUP.COM
1 (416) 645-3776



MARK RUBINSTEIN
CO-MANAGING PARTNER
MARK@SEARCHLIGHTPARTNERSGROUP.COM
1 (416) 786-3340

ABOUT SEARCHLIGHT PARTNERS:

Searchlight Partners is a leading Executive Search & Talent strategy consultancy practice with offices in Toronto, New York & London. Founded in 2005, Searchlight helps organizations identify and attract exceptional leaders across all functions for organizations in the Arts & Culture, Media, Sports & Entertainment, Digital & Technology and Social Enterprise sectors. Searchlight enables companies to create a sustainable competitive advantage through innovative talent strategies and programs including Recruitment, Executive Coaching & Workplace Culture.

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